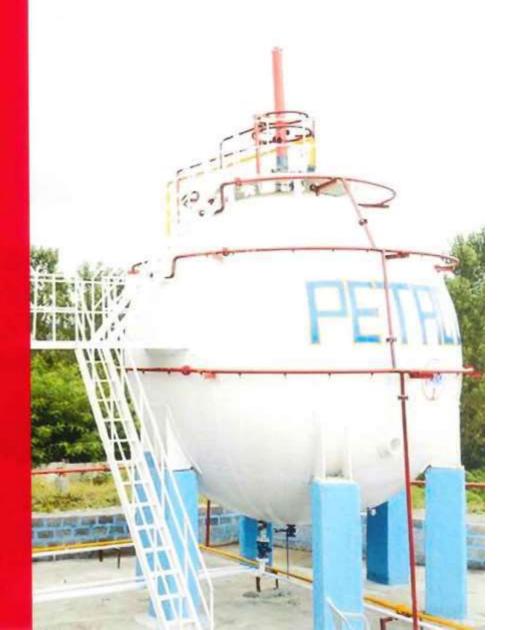


# **Content Pages**

01	CEO's Massage
02	Company History
03	Our Objective
04	Our Introduction
05	Our Vision
06	Director Profile
07	Our Status Of The Company
80	Opportunity Rational
09	Our Project
10	Key Success Factor & Practical Tips
11	Background Introduction
12	Sector Characteristics And Our Views
13	LPG Licencing
14	Our Human Resources Requirement
15	Contact Us



# **C.E.O Massage**

Petrotiger Engineering (Pvt) Ltd. taken the initiative to ensure training is relevant and meaningful to the LPG/Petroleum Industry.

Innovation and market expansion are core elements of our operational management. Over the course of the years, Petro gas has developed strongest focus on energy production, in which sustain ability plays an important role.

I would like to thanks our people, our workers, supplier for believing in us and supports us.

Petrotiger Engineering (Pvt) Ltd. unique company with high -quality and progressive approach to LPG business from the time of the company was founded, manufacturing of the high-quality LPG products like LPG bullets and LPG bowers as per ASIVE standard has been our core focus. This has enabled us to grow successfully, and see considerable potential for continue department.

As of today, project LPG bullets & bowers is about 70% of our business with the remaining 30% represented by the customize fabrication work.

Petrotiger Engirneeing (Pvt) Ltd. is the leading company in Pakistan operating in LPG sector and is very well positioned to take advantages of long terms opportunities that are arising as result of repaid increase of LPG power demand in Pakistan.

We have an excellent team of professionals who have created perfect environment within the company to encourage creative solutions that ensure sustained growth while always adhering to strong business ethics and transparent business practices.

Petrotiger Engineering (Pvt) Ltd. is LPG solution provider in Pakistan for attaining LPG excellence and providing better solutions to our valued clients



# **Company History**

Prior to Petrotiger Engineering (Pvt) Ltd's emergence, exploration activities in the country were carried out by all over Pakistan and all over Azad Jammu & Kashmir In 2006.

Petrotiger Engineering (Pvt) Ltd was registered with Security Exchange of Pakistan on 5 Sep 2013.

SMC-Single Member Private Limited conversion into Private Limited Company

Prior to 3 Sep 2013, Petrotiger Engineering (Pvt) Ltd was a SMC Pvt Ltd, and was known as (Petrotiger Engineering SMC (Pvt) Ltd ). It was incorporated as a Private Limited Company w.e.f. 7 Sep 2014. Now in 2018 Petrotiger Engineering (Pvt) Ltd is listed company in Pakistan.





# **Our Objective**

Petrotiger Engineering (Pvt) Ltd the name of company is registered office in Islamabad federal capital territory. The objectives the company is established are all or any of the following: -

To carry on the businesses of purchase or otherwise acquire, sale store, transport, market, distribute, supply sell import, export, and otherwise dispose of and generally trade in any all kind of petroleum and petroleum products. Oil, Gas and hydrocarbons petrochemical's, asphalt, bituminous, substance and undertake all such activities as are nature with the without asset abilities rights, privilege's registration's, trademark, import and export registrations any other facility to import, export, transport, market, and distributes CNG, LNG, liquefied petroleum gas (LPG) and facilitate predictions of CNG, LNG, LPG, by third parties to established install own purchased or otherwise acquire on rent, manage maintain officer's and station's, plants, machinery and apparatus used for storage, transmission, distribution's and used of petroleum products.

For purpose of achieving the above objectives, the company is authorized: -

To cause the company to be registered or recognized in and foreign country and carry on its business activities in any part of the word to purchased/import raw materials, machinery, equipment's and allied terms required in connections thereto in any manner of the company may think fit to conduct, encourage, Promote, Support, arrange, and organize seminar, symposiums, exhibitions, fairs, conferences, lectures, demonstrations and other similar activities for per-motion for sale or other business interest of any person, companies, firms, individuals, associations local or government bodies, foreign government and international agencies, in Pakistan and any part of the world and on behalf of the customers and for the purpose to carry out market, surveys, researches, training program and others activities to carry joint venture agreements with others companies or countries within the scope of the objects of the company to make knows and given publicity to the business and products of the company by means the company may think fit to do and perform all others acts and things as are incidental or conductive to the attainment of the objects of the company. Not with standing anything stated in any object clause, the company shall obtain such other approval or license from competent Authority, as may be required under any law or the time being in force, to undertake a particular business.

# **Our Introduction**

Petrotiger Engineering (Pvt) Ltd was registered with the security exchange commission of Pakistan on the 5th sep 2013 with its registered office at Main Industrial Area, Pothi Balla, Rawalakot.

- Registered office situated in Islamabad Capital Federal territory.
- Petrotiger Engineering (Pvt) Ltd is registered in SECP and works under the license (rules of) oil and Gas Regulatory Authority.
- Petrotiger Engineering (Pvt) Ltd is a Multinational Company and hail in the main LPG importer companies.
- Petrotiger Engineering (Pvt) Ltd private limited first major Company in the engineering sector as
  a role model for the investors of other division in AJK (Mirpur & Muzaffarabad) LPG Plant are
  providing quantities & qualitative services in people of another Azad Jammu & Kashmir.
- Petrotiger Engineering (Pvt) Ltd is providing consultancy in various in AJK especially industrial setup, by brute of its topography metrology, hydrology and administrative setup provides educate opportunities of investment in various sector of government and encouraging investors to invest in small and medium industries.
- Petrotiger Engineering (Pvt) Ltd is DG DPR Apart from these the petro tiger engineering private limited is works on international projects in Middle East and central Asia.
- Petrotiger Engineering (Pvt) Ltd is comprises of expertise team and also providing petrochemical and provides to OGDCL





# **Our Vision**

To be a leading multinational Exploration and Product our particular knowledge, skills and added value have helped us to build a solid reputation in a competitive market over the past 13 years.

We're big enough to handle large and complex projects, but flexible enough to adapt quickly to changing circumstances.

To do what we do, we must stay at the forefront of technology. PETROTIGER ENGIRNEEING (PVT) LTD invests heavily in R&D, with the long-term focus of our innovation squarely on renewable energy production.

To become the leading provider of oil and gas to the country by increasing exploration and production both domestically and internationally, utilizing all options including strategic alliance.

#### Established: - 2013

Authorized Capital: - Rs.100 million (authorized)

Paid up Capital: - Rs. 40 million.

Location Registered: - Plot #1133, Road-A Near Arena Cinema, Phase # IV, Bahria Town, Islamabad.

Location Plant: - Pothi Bala Stadium Road, Rawalakot Post Officce, Rawalakot. (AJK)

Activities: - Storage/LPG Gas.

Brand: - PETRO GAS

Equipment: Storage Tanks (100) tons Transport Bowsers (12) 22 tons Pumping

Equipment LPG Cylinders Domestic (22000)

Commercial (8000)

The objects for which the company has been established is to do:-

Business of procurement of Liquid Petroleum Gas (LPG) and provide facilities for the Storage Filling, marketing, handling, transportation and sales of LPG.

"Act as representatives for any person, firm or company and to undertake and perform sub-contracts, and also act in the business of the company through or by means of agents. Sub-contractors and to do all or any of the things related to the LPG trade"

Three Directors holding extensive business experience in industrial manufacturing and operations including LPG own PTE. Directors are already extensively involved in the LPG trade and providing various facilities to existing LPG licensed companies including manufacturing of LPG Cylinder, Storage, transportation and distribution. PTE Owners and Directors come from a wide field of expertise.

ISO 9001:2000 certified Reliable Company absolute Consistency

Import, Storage, Transport & distribution of LPG to revive exploration in the energy sector the in Pakistan the Petrotiger Engirneeing (Pvt) Ltd was charged with responsibility to undertake a well thought out and systematic exploratory programmer and to plan and promote Pakistan's oil and gas prospects.

As an instrument of policy in gas sector, the Company followed the Government instructions in matters of exploration and development. The day to day management was however, vested in a five-member Board of Directors appointed by the Petrotiger Engirneeing (Pvt) Ltd. In the initial stages the financial resources were arranged by the Petrotiger Engirneeing (Pvt) Ltd lacked the ways

and means to raise the risk capital.



# **Director Profile**

# Tahir Muhammad Khan

Tahir Muhammad Khan is chemical engineer and foreign based business man highly experienced in the fields of customer services and marketing. Apart from various businesses interests in foreign. Mr Tahir is professional With the LPG related experience of over thirteen year's.

#### Mr Shahid Mehmood Khan Director of Procurement & Marketing

Mr Shahid comes from businesses family holding extensive in the steel markets of Pakistan. Apart owning various steel trading outlets.

Mr Shahid also runs and operate services for various LPG gas companies including LPG cylinder's manufacturing and storage,

Mr Shahid is an engineer by professions LPG related experience's is 12 year's.

## Mr Dr Qamer Uz Zaman Kahn Board Director

Chairman of Board of directors Administration and Marketing

## Mr Qamer Director

Mr Qamer is returned oversees Pakistan coming form an engineering family he is doctor and highly experienced in financial and administration controls. His specializes in (CAD-CAM-CAE) technologies. He has Owing Company private limited in Pakistan. He is in to manufacturing of plastic automotive parts for Pakistan car manufacturing companies including (TOYOTA, HONDA, SUZUKI, and HYUNDUAI). Mr Qamer also owns other companies dealing in import and export of various commodities. (ISO) 9001:2000 certified reliable company. Absolute consistency import storage, transport and distributions of LPC.



# **Our Status of the Company**

Corporate Information

Status of the Company: Large Scale Private Limited Company

Incorporation Structure: Listed Private Limited Company

Nature of Business: Exploration and Production of LPG Gas

Administrative Ministry: Ministry of Petroleum & Natural Resources

OGRA Licensee :- OGRA-LPG-17-(433)/14 Sale Tax Registration No#3277876149236

SECP Registration incorporation # 0085190 NTN Register With Ajk Council: - 01-04-0032692

FBR Company National Tax #8917608-3

Islamabad Chamber of commerce & industries. Rawalakot Chamber of Commerce & Industries.

Membership#CM 2823

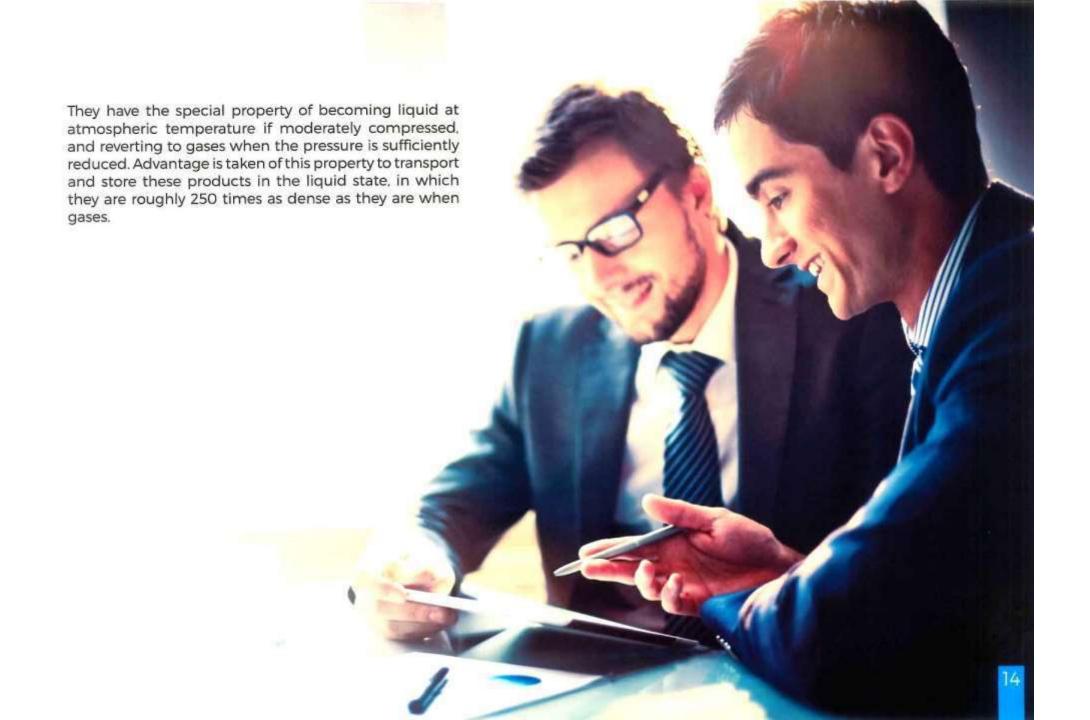
# **Opportunity Rational**

Currently out of 25 million households in Pakistan, 4.3 million are connected to natural gas network and the rest are relying on LPG and conventional fuels like coal, firewood, kerosene, dung cake, which indicate the strong demand for Liquefied petroleum Gas (LPG) sector.

Liquefied petroleum Gas (LPG) is used as fuel for cooking and heating in the northern Pakistan particularly in Punjab & Kashmir.it is also used as fuel in vehicles particularly taxi and rickshaws. The demand of LPG in Kashmir is consistent throughout the year and increases during winters in AJK.

Although demand of LPG is persistent throughout of the year, supply of LPG from produces (or extractors) to distributors and marketing companies has been limited due to maintenance and over healing shutdowns, which often creates shortages. This factor makes LPG business vulnerable in the hands of LPG produces.

LPG (Liquefied Petroleum Gas) is the generic name for the commercial propane and commercial butane. These are hydrocarbon products produced by the oil and gas industries. Commercial propane predominantly consists of hydrocarbons containing three carbon atoms, mainly propane (C3 H8). Commercial butane predominantly consists of hydrocarbon containing four carbon atoms, mainly and butane (C4H10).



# **Our Project**

Petrotiger Engineering (Pvt) Ltd running business in LPG sectors in Azad and Jammu & Kashmir's different places:

## (A PROJECT OF PETROTIGER ENGINEERING (PVT) LTD)

Rawlakot plant (A project of Petrotiger Engineering (pvt) Ltd plant situated in Pothi bala 2 kilomiter from Rawlakot head office situated in stadium road Rawlakot Registered office situated in Islamabad Capital Federal territory.

## GOOD ENGINEERING (PVT) LTD: - (A Project of GOOD ENGINEERING (PVT) LTD)

Kotli plant (A Project of GOOD ENGINEERING (PVT) LTD plant situated in Gull Pur Kotli.

#### SEVEN STAR PETROLIUM PVT LTD

A Project of SEVEN STAR PETROLIUM PVT LTD: Bhimber Plant Plot No. 8-16C, Small Industrial Estate, Bhimber, Azad Kashmir.

#### **BLESSING GAS**

(A Project of Blessing Private Limited)
Blessing gas plant situated in Hassan Abdal Burhan Interchange Moterway HASSAN ABDAL.

#### Ramzan LPG Private Limited)

(A Project of Ramzan LPG Private Limited)
Ramzan LPG Private Limited situated at
Chak No. 103/ML, Tehsil Karror Laal Eisen, District Layyah.

## CAPITAL TUBE PVTLTD (A Project of Capital Tube LPG)

Allied Traders, Gojra Bypass Road, Muzaffarabad, Azad Kashmir Khasra No. 619, Mozia Brar Kot, District Muzaffarabad, Azad Kashmir AJK

LPG Storage is a capital-intensive business and requires huge investment depending upon the technology and methodology employed for the extortion and processing, however LPG comparatively less investment can be considered by the small and medium scale investor. The proposed project envisages setting up of an LPG which is generally known as LPG.

LPG Business will setup with storage tanks and filling dispensers. The business facility will hold a certain quality of LPG Quota, allocated by one of the LPG producers and this allocated LPG will be Supplies to the marketing company through bowsers gas supplying trucks. the company will store this LPG this LPG in its storage facility from where, supply to the sub- distributor's will bring their cylinders and gets them filled against payment.

**MARKETING ENTRY TIMING** There is no specific time for the entry in LPG. After allocation of quota from the producer, a company can start its operations immediately as demand is persistent in urban and rural markets.

**PROPOSED BUSINESS LEGAL STATU** The Legal status of business tends to play and an important role in any setup the proposed LPG Storage filly business is assumed to operate on as private Limited company.

# **LPG Storage**

The capacity of proposed LPG storage and filing facilities would be around 100 M, whereas, filing capacity would be about 5 ton per day (based on 8 hrs. shift).

## Project cost:-

Total project cost of the LPG storage & filling plant business would be approximately Rs.40 million. Out of this, capital cost of the project is around Rs.38 million and remaining will be working capital.

### PROJECT INVESTMENT:-

The 40 million will be required to setup and operate the proposed LPG storage & filing Plant.

# **Recommended Project Parameters**

Capacity				
Human Resources		Technology Machinery		Location
Storage Capacity 100 Ton		11 (Local Imported)		POTHI BALA
Cylinder Filing				
Human Resources		Technology Machinery		Location
Storage Capacity 5 Ton		German and France		POTHI BALA
<b>Project Cost</b>	IRR	N/PV/(RS)	PAY BACK	COST OF CAPITAL
RS.40 million	28%	22.8	4 years, 6th	16%

# **Proposed Location**

Location for setting up an LPG filing & storage station implication on a fixed coxts operational costs and procedures the proposed LPG plant can be established at pothi maximulan stadium road flowland.

has locations have basic infrastructure and facilities required for LPG Filling station plant however for the purpose of his pre-feasibility study area has been assumed

# Key Success Factor & Practical Tips

Following are the key successes factors in LPG business

LPT Quota allocation most of the existing plants with fully operational facilities are out of work because of delays in their quota allocation by the LPG Producers.

- Dealing with the sub-distributors: Sub-distributors play an important role in the successful operations of a LPG because they distribute gas among agency holders who further sale it to the retailors.
- Survival during the critical period when cheap Irani LPG is available in the market: in such circumstances when cheap Iranian gas is available, a LPG marketing and distribution company may face a situation where it would be forced to lift its quota as per agreement from the producer at a higher cost and sell it at lower price.





# **Background Introduction**

LPG is a derivative of two large energy industries: natural gas processing and crude oil refining. When natural gas is extracted from the earth, it is a mixture of several gases and liquids. Methane, which is sold by gas utilities as "Natural GAS" constitutes about 90 % of this mixture. Of the remaining 10 percent 5 percent is propane and 5 percent is other gases such as butane and ethane. Before natural gas can be transported or used, the LPG Gases (which are slightly heavier than methane, the major component of natural gas) are separated out. Depending on the "wetness "of a producing gas field, gas liquid generally contain1%-3% of unprocessed gas stream. Some LPG gases are also trapped in crude oil in order to stabilizes the crude oil for pipeline or tanker distributions these associated or natural gases are further processing is a source of approximately 60% of LPG Gases produced.

in crude oil refining the LPG gases are the first produced or the ways to making the heavier fuels such as diesel, jet fuels, fuel oil, and gasoline.

Roughly 3% of typical barrel of crude oil, is refined in to LPG gases although as much as 40% of barrel could be converted in to LPG Gas. Worldwide crude oil refining is the sources for the other 40% of LPG gas supplies although the ratio between gas processing and refining varies regions.

LPG gas production form theses sources is a derivative that means production of LPG gas is assured since the primary motive for gas precesses and refiners is to produces fuels other than LPG gas but first the LPG gases are produced.

Although tied to the production of natural gas and crude oil, LPG gas has its own distinct marketing advantages and can perfume nearly every fuels function of the primary fuels form which it is derived.





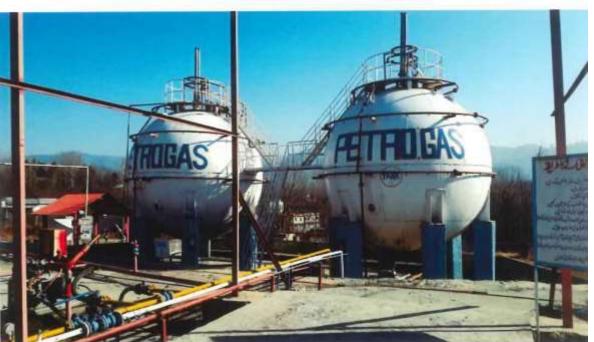
# Sector Characteristics & Our Views

LPG gas can be transported, stored, and used virtually anywhere in world it does not require a fixed network and does not deteriorate our time. LPG gas is very clean burning and has lower greenhouse gas emission than any others fossils fuel.

LPG cost-effective, since a high proportion of its energy content is converted in to heat LPG gas can be up to five time more efficient than traditional fuel, resulting in less energy wastage and better used of energy resources.

LPG gas is a multi-purpose energy. There are more than a thousand application, form cooking, heating, air conditioning and transformations, to cigarette lighters, and even Olympic torch.













# **LPG Licencing**

Any company willing to storage and filling stations needs to obtain a license from OGRA. Additionally, license from explosive department is also required for the proposed In LPG marketing and distribution businesses. OGRA (Oil and gas regulatory authority) issues provisional licenses to technically and financially sound applicant / parties for constructions of works commensurate with their work program, for a period of one year. OGRA inducts reputable third-party inspector/monitors compliance with terms and conditions of licenses.

The licenses can be canalled in case of non-compliances with licensing terms and conditions.

## Pre-Qualifications for LPG license:-

Following requirements are required to be fulfilled for obtaining licensing

## Application on prescribed

Performa triplicate, Pay order /bank draft 100,000/-in favor of (Oil and gas regularity authority) as license fees (pay able at Islamabad)

## **Proof Of Registration**

- Security Exchange commission of Pakistan (License)
- Memorandum Article of Association
- Oil and GAS Regulatory Authority (License)
- (National Tax Number) (Sale tax registration)
- Registration of AJK Council
- · Registration of NTN Federal Board of Revenue
- Registration of Sale tax Federal Board of Revenue
- Rawlakot: Chamber of commerce & industry.
- Islamabad: Chamber of commerce & Industry.

## Financial competence

Certificate (Issued by the bank).

Audited Report (Last Three year's)

Work Program Minimum

Number of storage (Tank/capacity of storage tank)

**Bottling facility Capacity** 

Quantity of LPC distributed (Per Day) (Per month)

Identification of Areas

Where's distributions/marketing of LPG In planned.

# **Our Human Resources Requirment**

A team of approximately 20 staff hired for establishing and running LPG marketing and distribution business. The following table presents details about the hired and their estimated pay roll requirement:

StaffTittle	No of Persons	
Business Unit Manager	02	
Plant Staff	01	
Plant (Incharge)	01	
Supervisor Operation's	01	
Supervisor Dispatched	01	
Operation's Dispensers	03	
Clerk	02	
Gate keeper	02	
Technical staff	01	
Security Guard	04	
General administrating		
Marketing staff	01	
Marketing Manager	01	
Accountant	01	
Office Assistant	02	
Driver	03	
TOTAL:-	27	



## TAXPAYER REGISTRATION CERTIFICATE

(Under Section 181C of the Income Tax Ordinance 2001)

Registration No.

8917608



Date of Registration 17-May-2018

Type of Person

0085190

Company

Inc. Date

18-Sep-2013

Name

Inc. No.

PETROTIGER ENGINEERING (PVT.) LIMITED

Address

H # 1133, ROAD-A, ARENA CINEMA, PHASE # 4, BHARIA TOWN, Islamabad Islamabad

Urban

Tax Office

RTO ISLAMABAD

**Activity Type** 

Business

This is a computer generated certificate and, hence, no signatures are required.

Displaying of Taxpayer Registration Certificate is mandatory as provided under section 1810 of Income Tax Ordinance 2001.

This is not a valid evidence of being a "filer" for the purposes of clauses (23A) and (35C) of sections 2 and 181A of the income Tax Ordinance 2001.



PARTHER IN PROGRESSION





## SECURITIES AND EXCHANGE COMMISSION OF PAKISTAN

# CERTIFICATE ON CHANGE OF STATUS OF A SINGLE MEMBER COMPANY INTO A PRIVATE COMPANY

Corporate Universal Identification No. 0085190

I hereby certify that pursuant to the provisions of rule 4 of the Single Member Companies Rules, 2003, PETROTIGER ENGINEERING (SMC-PRIVATE) LIMITED has compiled with the requirements procedent and incidental to the change of status of a single member company into a private company and converted into a private company with effect from 67.11.2014.

Given under my hand at Islamabad this 23rd day of December two

thousand and Fourteen.

(Shauka/Humain) Additional Registrar of Companies Islamabad

Fee Rs. 2,500

CERTIFIYA TO BE TAVE COPY

40 0171 37222

No. ADI 79958 Deled 28 D. 14

Dated 21/5/18



# **Head Office**

Petrotiger Engineering (Pvt) Ltd

- Pothi Bala Stadium Road. Rawalakot Post Officce, Rawalakot. (AJK)
- petrotigerajk@gmail.com
- +92 5824 442326
- +92 5824 442327

# **Registered Offices**

Petrotiger Engineering (Pvt) Ltd

- Plot# 1133, Road-A Near Arena Cinema, Phase # IV. Bahria Town, Islamabad.
- petrotigerajk@gmail.com



